## RESULTICKS

## Periodic table of analytics

Ср	MeD	Td
Campaign performance	Most-engaged departments	Total delivered
Lg	AcT	Dt
Leads generated	Average conversion time	Device type
ТрС	Rh	Av
Top-performing campaigns	Reach	App versions
TeC	Eg	Ov
Top-earning campaigns	Engagement	OS versions
NsC	Cv	
Number of scheduled campaign	Conversion	
NcD	Bd	
Number of campaigns delivered	Bounced	
ТрТ	Sp	
Top product types	Spammed	
BpP	UsB	
Best-performing periods	Unsubscribed	
BpC	Fwd	
Best-performing channels	Forwards	
LgC	DND	
Lead generation funnel	DND	

Gnd
Gender
Ae
Age
Су
City
Cty
Country
Ind
Industry
Jf
Job function
MaD
Most-active day

MaT

Most-active time

MaC

Most-active

channel

Pa	Mm
Priority accounts	Mid Market
TIA	SmB
Top leads per account	SMB
Ау	As
Account yield	Account score
UsCs	
Upsell/cross- sell opportunity	
CcT	

Best content

types Tpl Most-engaged Industry

LgS

Lead-generation sources

MeP

Most-engaged personas

Stg Strategic

Ent Enterprise

Average conversion time
RpK 🗗
Response per keyword
Exp 🛱
Expired
Dsc 2
Disconnected

Ср

Channel

performance

AvCt

Us Bu 2 User busy

RgT 🖄 Ring timeout

2 Nr

Not reachable

KcT 🔡 KYC count

AuC	NbC
Audience size per channel	Next best content
Adv	NbO
Advocates	Next best offer
Spt	Kw
Spectators	Known
Inf	Ukw
Influencers	Unknown
Ct	Snt
Ct Critics	Sentiment
Critics	Sentiment

Ls

lt

Lead score

Unknown-toknown conversion

MeT Most-engaged topics

MeK

Most-engaged Interaction timeline keywords

Bev Behavior

Int Int - Interest

Account Based **Channel Specific** Audience Demographics General Marketing



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PcA	RoT
Pre-campaign analytics	ROI Trend
PcR Profile	StA
completeness reccomendations	Single-touch attribution
Cr	MtA
Campaign reccomendations	Multi-touch attribution
	Rc
	Revenue by channel
	lb
	Industry benchmark
	Rb
	Regional benchmark
	Cb
	Company benchmark

AaU	ApR	GcR	PI	CvR
Active app users	App store ratings	Goal conversion rate	Page Likes	Comments vs responses
laU	AsR		NpL	
Inactive app users	App store reviews		New page links	
Dtt	Те		Cm	
Daily traffic trend	Top events		Comments	
Ss	Ue		Sh	
Sessions	Unpopular events		Shares	
Sv	Ts		SpM	
Screen views	Top screens		Spam	
DaU	Us		HdN	
Average daily active users	Unpopular screens		Hidden	
WaU	Aud		Rt	
Average weekly active users	App user demographics		Retweets	
MaU	Lo		Re	
Average monthly active users	Location		Reply	
ApD	La		Mt 🗊	
App store downloads	Language		Mute	
ApU	Ub		Blk	
App store uninstalls	Usage behavior		Block	

Trs Vr Traffic sources Visitor recency Pd Tos Average Page depth time on site Br Bounce rate Pv Pages viewed SsD Session duration Nss New sessions NoSs Number of sessions Uv Unique visitors Tv Total visitors Vf Visitor frequency

		Mobile analytics		
Al insights	ROI	dashboard	Social	Web Analytics
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